

VINTNERS ADVANTAGE

COMPLETE WINERY MANAGEMENT SOFTWARE SOLUTION



Grower Contracts

The Grower Contracts Module is an optional addition to the Winery Operations base software. It offers robust features, such as:

- Grower Contracts by Year and Variety
- Harvest Scheduling
- Payments by Contract Brix Range with Penalty or Bonus
- Payments by Average Brix
- Delivered Price per Ton
- Price Override Facility
- Freight Deductions
- Payment Checks and Remittance Advice
- Bank Account Reconciliation
- Deliveries on Contract Report
- Price per Acre

Grower contracts are global for wineries with more than one location. Each Grower may have multiple contracts, with contract detail defined for unlimited grape varieties and vintage years. Grower contracts, grape receipts and payments are all linked. The grower payments are automatically calculated according to receipt data and the contract's year/variety detail.

The contract detail includes the pricing structure, which determines the price of every grape receipt. The pricing structure is very flexible, allowing you to set prices per ton or acre, while also allowing the definition of unlimited brix ranges with associated penalties or bonuses. In addition, you may specify that each receipt be priced according to the average brix of all receipts linked to the specified contract's year/

variety detail. Each grape receipt is re-priced as it is entered. The contract detail stores a base price per ton, and allows unlimited price revisions.

The system captures haulage fees, broker fees, and state inspection fees as part of the pricing calculation. User defined fees may be established and utilized.

The contract payment system issues checks, remittance advice reports and statements. Advance payments and manual checks are also supported. An inquiry of grower payables with full receipt detail is available on demand.

Preparation of the California State Crush Report is also part of this module.

X	Low	High	%	\$
*				

X	Dedu	Description
1.	20	PIERCE'S DISEASE
2.	CF	Crush Fee

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Grower Contracts

Example Screens & Reports

HARVEST SCHEDULE BY GROWER BY VARIETY [US.SFRM230]

Harvest Scheduling Screen

US.SFRM230

Grower No: JDH104 CENTRAL AVENUE VINEYARD LLC
 Vintage: 2005
 Contract: P-668
 Variety: CHA CHARDONNAY
 Monday From Date: 09/12/05
 Sunday To Date: 09/18/05
 Location: RI RIPON
 Wine Program: CHA CHARDONNAY

Appellation: MO
 District: 7
 Contract Tons: 1540.000
 Estimated Tons: 1150.000
 Delivered: 42.050

Dates	Loads	Tons	Times	Comments
Monday 09/12/05	3	48		
Tuesday 09/13/05	1	24		
Wednesday 09/14/05	0	0		
Thursday 09/15/05	3	48		
Friday 09/16/05	3	72		
Saturday 09/17/05	0	0		
Sunday 09/18/05	0	0		
Total	5	192		

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Harvest Schedule in Tons Report Harvest Schedule for 07/04/05 for Location Ripon

Grower Name	Contract	Variety	Wine Program	Monday Tons	Tuesday Tons	Wednesday Tons	Thursday Tons	Friday Tons	Saturday Tons	Sunday Tons	Total Tons	Last Updated
BRO101 BROWN KIRK	P-670	CHA	CH	192	0	168	72	24	0	0	456	08/04/05
JOH104 PHIL JOHNSON	P-668	CHA	CH	48	96	144	0	192	0	120	600	08/08/05
LUN101 LUND FARMS INC.	P-669	CHA	CH	24	48	96	24	24	48	0	264	08/04/05
XYZ103 RAMIRO PERESCHICA	P-4	CHA	CH	192	144	72	0	192	144	0	744	08/04/05
GIL103 GILL LAND COMPANY	P-939	MER	RCA	24	48	72	96	120	144	168	672	08/04/05
REI101 REIDMAN FRED	P-938	RUC	RCA	144	168	192	72	0	168	0	744	08/04/05
				624	504	744	264	552	504	288	3480	

6 records listed.

HARVEST.SCHED.LOADS PREMIER WINERY 17:11:15 08-10-05 Page 1

Harvest Schedule in Loads Report Harvest Schedule for 07/04/05 for Location Ripon

Grower Name	Contract	Variety	Wine Program	Monday Loads	Tuesday Loads	Wednesday Loads	Thursday Loads	Friday Loads	Saturday Loads	Sunday Loads	Total Loads	Last Updated
BRO101 BROWN KIRK	P-670	CHA	CH	8	0	7	3	1	0	0	19	08/04/05
JOH104 PHIL JOHNSON	P-668	CHA	CH	2	4	6	0	8	0	5	25	08/08/05
LUN101 LUND FARMS INC.	P-669	CHA	CH	1	2	4	1	1	2	0	11	08/04/05
XYZ103 RAMIRO PERESCHICA	P-4	CHA	CH	8	6	3	0	8	6	0	31	08/04/05
GIL103 GILL LAND COMPANY	P-939	MER	RCA	1	2	3	4	5	6	7	28	08/04/05
REI101 REIDMAN FRED	P-938	RUC	RCA	6	7	8	3	0	7	0	31	08/04/05
				26	21	31	11	23	21	12	145	

6 records listed.

Contract Liability [GS.SFRR1150]

Contract Liability Report Filter Screen

GS.SFRR1150

Please enter the cutoff date for Grape Receipts to be Summarized in the Liability Report.

Enter Ending Receipt Date: 10/15/05

Payments (A) or (C)utoff Date: [A]

Print Option: [Print]

Deliveries on Contracts [GS.SFRR1290]

Deliveries on Contracts Report Filter Screen

GS.SFRR1290

Beginning Receipt Date: 08/15/2005
 Ending Receipt Date: 10/15/2005

Beginning Grower ID: []
 Ending Grower ID: []

Beginning Contract No: []
 Ending Contract No: []

Beginning Weigh Tag: []
 Ending Weigh Tag: []

Variety: []

Vintage Contract Year: 2005

Location: []

Contract Class: []

Format Options:
 Primary & Secondary Sort: Enter 1st &
 Grower: []
 Contract: []
 Variety: []
 Location: []
 Tag #: []

Report Receipts in: Detail or Summary (S/D): [D]

Print Option: [Print]