



Vintners **ADVANTAGE**

Sales & Distribution

The Vintners Advantage Sales & Distribution module includes:

- Sales Ordering Processing
- Sales Analysis and Reports
- Accounts Receivable
- Inventory Control
- Purchasing
- TTB Compliant
- Bioterrorism Compliant
- Multiple Company Processing

Features:

- Depletion Tracking
- Serial/Lot Number Tracking
- Sales Forecasting
- Invoices, Credit Memos, and Packing Slips
- Wine Club Association
- Product Allocations
- Quantity Ordered vs. Inventory On-Hand
- Excise & Sales Tax Reporting
- Inventory Transaction Audit Trails
- Multiple Bonded or Tax-paid Warehouses
- Multiple Selling Prices for Products
- Special Prices by Customer and Date Range
- Robust Customer and Product Inquiries
- Purchasing units may differ from Selling units
- Ability to sell split units (cases vs. bottles)

Case Goods Processing – Real time inventory verification, order acknowledgements, picking tickets, customer product allocations, Bills of Lading, and invoicing. Custom invoices available as well as credit terms and the ability to hold orders.

Product Lot Tracking – Lot numbers are assigned to Sales Orders in Order Entry. The final lot numbers that are shipped are identified with the invoice and Bill of Lading.

Inventory Tracking – From single bottle to full case tracking. Inventory is tied to purchasing making on-order product information available in the sales order entry and inventory queries. Backorder capability.

Purchasing – Report capabilities for requisitions, purchase orders, and receiving as well as overdue orders, cash commitments, expected orders, and quality assurance reports.

Sales Analysis Reports – Track sales through detailed analysis reports of customers, products, sales representatives, locations, major customer codes, discount types, accounts types, or any combination thereof. All fields and tables are personalized, customized, and user-defined. Inquiries possible by product, brand, quantity, retail price, wholesale price, cost, or sales contribution.

Sales Forecasts – Identifiable by sales locale or distribution representative. Track your actual sales to your P&L projections.

Accounts Receivable – Includes functionality for statements, bank deposits, credit limits, detailed customer, aging reports, and invoice inquiries and reporting.

Depletion Tracking – Automated interfacing allows depletion transactions directly from your distributor including allowances, inventory, and track backs.

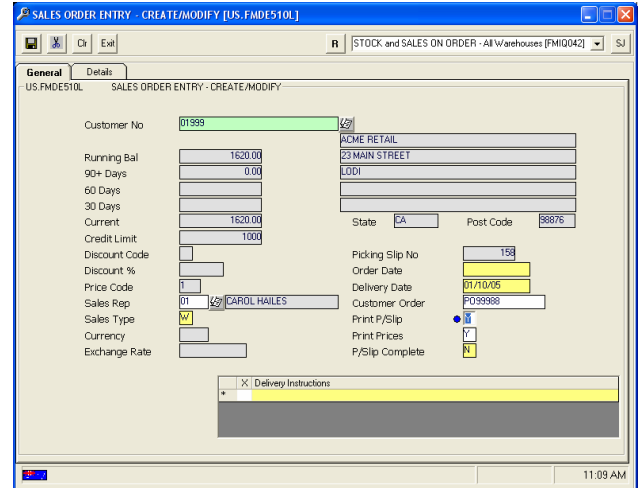
Physical Inventory – Printing capability for current inventory as well as updating actual inventory numbers, and generating differential reports.

TTB Compliance – Important functionality providing tax class tracking and quantity through all inventory movement. System capable of producing official 702/5120 forms as well as all compliance transaction reports.

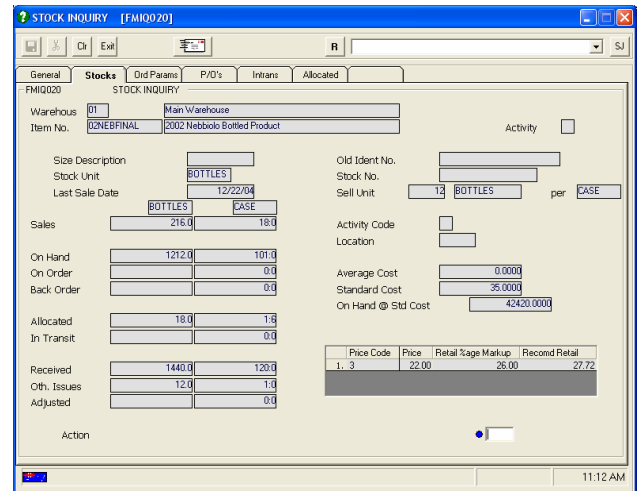
Wine Clubs – Interface with JustMyWine Wine Club module includes credit card processing and sales orders and invoicing. An internet portal allows customers to enroll online into the wine club – see JustMyWine.com for additional features.

Vintners Advantage – Sales & Distribution can be fully integrated with other modules or be operated as a stand-alone system.

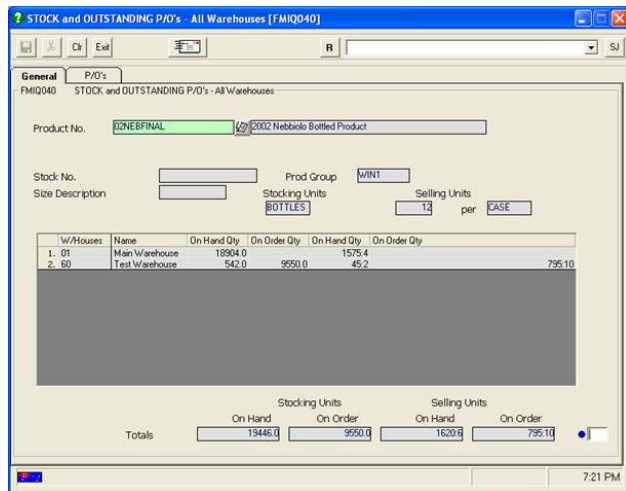
Sales Order Entry



Stock Inquiry



Stock & Outstanding PO's Inquiry



Customer Inquiry

